

## KABE's new models for 2024

# Major interior and exterior design updates

### Sales successes

With a market share of 25%, KABE was Sweden's most widely sold caravan in the first half of 2023. On the motorhome side too, KABE has marched forwards. With an 8% market share, we are now Sweden's third most popular motorhome. KABE has also increased its shares of export markets. In particular, sales to Germany and The Netherlands have risen dramatically. Germany has become our second largest market. In addition to our Dutch sales, turnover on the UK market has also developed well. In the first quarter of 2023, KABE increased its export market sales by over 60%. This is a direct result of well-informed German and Dutch customers becoming aware of KABE's complete product offerings in the premium segment. Despite the slowdown in the industry as a whole, KABE is optimistic about the future. All KABE's models are built at the company's production facility in Tenhult.

### This year's models

With major interior and exterior design changes as well as the launch of completely new models, 2024 is set to be an exciting year. Our new models are being unveiled at the Noliamässan trade fair and will then be presented at several other shows around Europe. The Elmia Caravan Show (which also covers motorhomes) is one of these.

### New, flowing, upper cupboards

Our Ädelsten, Royal and Imperial caravans are being given entirely new upper cupboards. These, of course, will have in-built lighting to bring out the smooth, flowing design. Our Estate caravans are getting redesigned upper cupboards with new doors. These will be finished in our Grau vinyl wrap with a wooden edge strip and black border.

### New, stylistically pure exterior

In 2024, all the caravans in the Imperial series are being given a new, stylistically pure exterior. Precisely as with KABE's motorhomes, the Innovation Design decoration will be printed directly on the panels to give uniquely clean lines and colours that are extra durable. Royal and Ädelsten are being updated with new exterior decoration that enhances their stylistic purity. Our Royal, Crown and Imperial motorhomes will feature new, expressive design along with new, matching wheels that reinforce the elegant effect.



### Design and furnishings

KABE focuses keenly on design and furnishings. Interior fittings are made in our own joineries and show the great care that goes into styling. In 2024, we are continuing to develop our interior colour schemes. Atlas Zeder, our new wood vinyl has rich brown tones that will be accentuated by the lighter hues used for floors, kitchen cupboard doors, worktops and benches. It will be found in both caravans and motorhomes. Our Estate caravans are getting a newly designed internal roof hatch. With the exception of Estate caravans and KABE Van, a new and exclusive kitchen mixer tap with a metal handle is being launched in all 2024 models.

### New collections

Reinforcing the aesthetics of each living area, there are new collections of curtains and cushion covers. In 2024, we are introducing Lancaster, a new synthetic leather cover. Its polyurethane outer and recycled leather backing create a real leather feel! The material is soft, hard-wearing and easy to keep clean. Its launch is yet a further step in our sustainability initiatives. Lancaster is a covering that is both attractive and eco-aware. Our Estate caravans are getting two new cushion collections with new curtains.

### New, 2,300 kg chassis

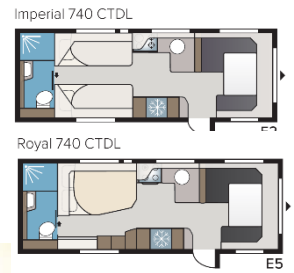
With our 2024 models, KABE will become the first manufacturer to offer a single-axle chassis with a gross weight of 2,300 kg. Jointly developed with Knott, the chassis and axle are the first of their type for caravans. Thanks to this chassis, customers will be able to carry heavier loads and still enjoy KABE's excellent handling. The chassis will be offered in 600 – 630 cm versions for Ädelsten, Royal and Imperial caravans.

### The market's widest product programme

On the caravan side, KABE offers four model series, each with its own specific advantages and features. These caravans are available in lengths from 470 to 1,000 cm. Additionally, with KABE's sophisticated Flexline system, everyone can find a floor layout that suits them. The 2024 Ädelsten series is being expanded with the possibility of choosing a bedroom layout with, at the rear of the caravan, a central double bed that can be got into from both sides. This variant will also be available in Ametist 560 GLE, Safir 600 GLE and Onyx 630 GLE.

### Kitchen corner and spacious lounge seating

For 2024 we are adding a new model, 740 CTDL, to the Royal and Imperial ranges. It will be available with Flexline variants E2, E5, E8 and E9. This model will have an ample kitchen corner and a spacious sofa for large get-togethers. On top of all this, there will also be KABE's exclusive bathroom solution with a shower cubicle. This will be at the very rear of the caravan along its whole width. The new model is sure to be a favourite with customers who use their caravans at all times of the year.



### Five popular motorhome series

This year's new models bear the stamp of a positive development for KABE. The collaboration with Mercedes-Benz has been a success and means that all KABE's motorhomes are now based on the Mercedes Sprinter. Currently, KABE's motorhome offerings comprise five popular series. These are: KABE Van, an unusually well-equipped "panel sider"; Novum, an agile and slightly lighter semi-integrated model; Royal, KABE's fully equipped crossover with drop-down roof bed; Crown, an integrated motorhome in the premium segment; and, Imperial, the market's most luxurious and best equipped integrated motorhome.



### KABE Novum – unique series in two versions

Novum is 7.50 metres long and is available in two base versions. Novum Light is a new model with a gross weight of 3.5 tonnes. It can be driven with a standard driving licence (category B in Sweden). With a gross weight of 4.5 tonnes, Novum Heavy has a little more equipment. Because it is built as a crossover, this latter vehicle can also be ordered with a practical drop-down roof bed above the dinette.



### New i790 LQB

Our 2024 offerings see the addition of a new model that is 790 cm long and which will be available in both Crown and Imperial formats. New in the i790 LQB are a generous, comfortable, queen-size bed centred at the rear of the living area and a drop-down double bed above the front seats. When made up as a sleeping area, the dinette will accommodate five people. Besides separate toilet and shower, the model also features a



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